| LAKEHEAD UNIVERSITY<br>PROPOSED 15/16 OPERATING BUDGET                    |    |                            | Apr 1. 2015         |
|---|----|----------------------------|---------------------|
| (compared with Approved Budget)   |    |                            |                     |
|   |    | <b>2014/15</b><br>APPROVED | 2015/16<br>PROPOSED |
| ENROLMENT Full Time Equivalent (Note 1)                                   |    | 7,921                      | 7,671               |
|   |    | (0)                        | 00's)               |
| INCOME:   |    |                            |                     |
| Grants  |    | 62,476                     | 61,766              |
| Tuition<br>Other (Note 2)   |    | 49,169<br>1,500            | 49,064<br>1,916     |
| Tuition International (Note 3)  |    | 5,406                      | 8,720               |
| New Sources of Revenue (Note 4)   |    | 690                        | 690                 |
| TOTAL INCOME  |    | 119,240                    | 122,156             |
| EXPENSES:   |    |                            |                     |
| Full Time Salaries and Wages  |    | 78,327                     | 80,243              |
| Part Time Salaries and Wages  |    | 14,307                     | 14,328              |
| Other Costs (Note 5)  |    | 18,347                     | 19,386              |
| Scholarships, and Bursaries fr Tuition Reinvestment                       |    | 5,468                      | 5,596               |
| Department Income and Cost Recoveries                                     | 17 | -3,705                     | -3,902              |
| Strategic Initiatives (Note 6)  | U  | 1,000                      | 2,000               |
| Additions to Faculty Budgets<br>Student Financial Aid                     |    | 856<br>171                 | 1,285<br>257        |
| Deferred Maintenance  |    | 400                        | 400                 |
| Total expenses before interest and principal                              |    | 115,170                    | 119,593             |
| Principal & Interest - Orillia Campus (Note 7)                            | 1  | 1,675                      | 1,675               |
| Donations for Orillia Academic Building                                   |    | -1,820                     | -1,550              |
| Principal & Interest - Thunder Bay Campus (Note 7)                        |    | 4,097                      | 4,149               |
| TOTAL EXPENSES  |    | 119,122                    | 123,867             |
| Adjustments   | 1  |                            |                     |
| 50th Anniversary Budget<br>Transfer from Prior Year's Accumulated Surplus |    | 118<br>0                   | 0<br>-1,711         |
| TOTAL EXPENSES  |    | 119,240                    | 122,156             |
| SURPLUS (DEFICIT)   | Î  | 0                          | 0                   |

## LAKEHEAD UNIVERSITY PROPOSED 2015/16 EXPENDITURES

|  | APPROVED<br>BUDGET<br>2014/15 | PROPOSED<br>BUDGET<br>2015/16 |  |
|--|-------------------------------|-------------------------------|--|
|  | (00                           | 0's)                          |  |
| PROVOST AND VICE PRESIDENT (ACADEMIC)<br>Faculty of Social Sciences and Humanities               | 10,743                        | 10,811                        |  |
| Faculty of Sciences and Environmental Studies  | 12,423                        | 12,885                        |  |
| Faculty of Health and Behavioral Sciences  | 10,527                        | 10,366                        |  |
| Faculty of Business  | 3,118                         | 3,451                         |  |
| Faculty of Education   | 6,564                         | 5,903                         |  |
| Faculty of Engineering   | 7,241                         | 7,408                         |  |
| Faculty of Natural Resources Management  | 2,810                         | 2,690                         |  |
| Faculty of Law   | 1,756                         | 2,235                         |  |
| Orillia - All Faculties  | 6,472                         | 6,825                         |  |
| DISTRIBUTION OF NET TUITION REVENUE FROM INTERNATIONAL STU                                       | JDENTS                        |                               |  |
| Additions to Faculty Budgets   | 856                           | 1,285                         |  |
| Interviews and Recruitment   | 100<br><b>62,610</b>          | 100                           |  |
| Facultysubtotal  | 02,010                        | 63,958                        |  |
| Academic Services:<br>Student Affairs  |                               |                               |  |
| Continuing Education & Distributed Learning  | 1,890                         | 1,823                         |  |
| Vice Provost Student Affairs   | 3,499<br><b>5,390</b>         | 3,522<br><b>5,345</b>         |  |
| Provost & Vice President (Academic)<br>Provost & Vice President (Academic)                       | 546                           | 596                           |  |
| Deputy Provost   | 288                           | 248                           |  |
|  | 4,648                         | 4,661                         |  |
| Institutional Analysis   | 386                           | 394                           |  |
| Dean of Graduate Studies   | 577                           | 519                           |  |
| Graduate Assistantships  | 4,555                         | 4,578                         |  |
| Aboriginal Initiatives   | 253                           | 262                           |  |
| Miscellaneous Academic   | 60                            | 58                            |  |
| Ombudsperson<br>Provost and VP Academic subtotal   | 25<br>11,338                  | 24<br>11,342                  |  |
| PROVOST AND VICE PRESIDENT (ACADEMIC) TOTAL  | 79,338                        | 80,645                        |  |
| APSET (Aboriginal Post Secondary Education and Training)   | 969                           | 989                           |  |
| SCHOLARSHIPS & BURSARIES FROM TUITION REINVESTMENT   | 5,468                         | 5,596                         |  |
| DISTRIBUTION OF NET TUITION REVENUE FROM INTERNATIONAL STUDENTS<br>Student Financial Aid 171 257 |                               |                               |  |
| ORILLIA CAMPUS - ADMIN   | 4,058                         | 3,954                         |  |
| INTERNATIONAL AFFAIRS  | 1,128                         | 1,800                         |  |

## LAKEHEAD UNIVERSITY PROPOSED 2015/16 EXPENDITURES

|   | APPROVED<br>BUDGET<br>2014/15 | PROPOSED<br>BUDGET<br>2015/16 |
|---|-------------------------------|-------------------------------|
| PRESIDENT   | (00                           | 0's)                          |
| Office of the President   | 721                           | 690                           |
| Media Relations   | 213                           | 214                           |
| Athletics   | 821                           | 765                           |
| President subtotal  | 1,755                         | 1,669                         |
| SENIOR ADVISOR TO THE PRESIDENT   | 227                           | 225                           |
| UNIVERSITY SECRETARIAT  | 316                           | 303                           |
| VICE PRESIDENT EXTERNAL RELATIONS   | 1                             |                               |
| Office of the Vice President  | 415                           | 396                           |
| Alumni & Community Relations  | 318                           | 386                           |
| Philanthropy - Northwestern Ontario   | 302                           | 374                           |
| Philanthropy - Central Ontario  | 220                           | 95                            |
| Stewardship   | 217                           | 219                           |
| Government Relations  | 190                           | 183                           |
| Marketing Support   | 370                           | 368                           |
| VP External subtotal  | 2,032                         | 2,020                         |
| VICE PRESIDENT RESEARCH, ECONOMIC DEVELOPMENT & INNOVAT                           |                               | 150                           |
| Office of the Vice President<br>AVP Research                                      | 529                           | 453<br>202                    |
| AVP Research<br>Research Office   | 237<br>376                    | 202<br>459                    |
| Instrumentation Laboratory  | 277                           | 263                           |
| IMO/BDO   | 318                           | 273                           |
| VP Research subtotal  | 1,737                         | 1,650                         |
| VICE PRESIDENT ADMINISTRATION & FINANCE   |                               |                               |
| Office of the Vice President  | 312                           | 344                           |
| Director, Risk Management & Access to Information<br>Office of Financial Services | 176<br>1,853                  | 177<br>2,007                  |
| Switchboard   | 92                            | 2,007<br>94                   |
| Human Resources   | 898                           | 929                           |
| Security  | 825                           | 869                           |
| Technology Services Centre  | 3,731                         | 3,804                         |
| Print Shop and Mail Services  | 152                           | 165                           |
| Physical Plant<br>VP Administration & Finance subtotal                            | 5,016<br><b>13,054</b>        | 5,050<br><b>13,440</b>        |
| Utilities   | 3,316                         | 3,316                         |
| General (Note 8)  | 1,700                         | 1,700                         |
| Deferred Maintenance  | 400                           | 400                           |
| Tuition W aiver   | 480                           | 480                           |
| Subtotal before Undernoted  | 116,148                       | 118,443                       |
| Strategic Initiatives (Note 6)  | 1,000                         | 2,000                         |
| Savings from Change in Carry Forward Policy                                       | -1,979                        | -850                          |
| Total   | 115,169                       | 119,593                       |

## LAKEHEAD UNIVERSITY Notes to Proposed 15/16 Operating Budget

- The Actual Enrolment for 2014/15 is 7,741 full time equivalent. The 2015/16 enrolment has been estimated 1. after giving consideration to the 2014/15 enrolment and estimating growth from International.
- Other income includes revenues from the Ontario University Application Centre, Late Payment Fees, 2. Interest on the Operating Bank Account, Overhead Income net of Overhead Allocation and other miscellaneous revenues.
- Tuition International includes an additional 145 (85 2014/15) International students that have been budgeted 3. in 2015/16. This represents 420 (275 2014/15) International students above the 2010/11 base for International student revenue.
- New Sources o 4

| s of Revenue                           |   |     |  |
|--|---|-----|--|
| Adult Ed-ELP/Certificates and Diplomas |   | 160 |  |
| Ancillary Services                     |   | 449 |  |
| Other                                  | _ | 81  |  |
|  |   | 690 |  |

- Expenses Other Costs include printing & postage, office supplies, classroom & lab supplies, travel, books 5 & related purchases, advertising, telephone, maintenance agreements, legal and audit, insurance, equipment purchases, software and hardware purchases, repairs and renewals, merchant provider costs, external consulting fees, cleaning supplies, interviews & recruitment, memberships, municipal taxes and utilities.
- Strategic Initiatives is an annually renewable fund of \$2,000K (\$1,000K 2014/15) established for the University to 6. make critical strategic investments. The overall amount will remain stable so that having annual funds available will be dependent on avoiding clogging the fund with ongoing operating costs. There are three types of investments: 1) Long-term investments, including permanent staff, to be provided during the start-up phase for programs that have almost certain realizable potential for stable and growing long-term revenues, 2) President's request for initiatives which are relatively small amounts for which units will compete, 3) Temporary and medium term funds including capital equipment, consulting fees, term employees and other start-up funds for new projects. These funds must be related to either increasing revenue or decreasing future costs.

## 7. Principal & Interest

Amounts included in Principal & Interest are as follows:

|  |           |          | Sinking Fund | 2015/16         |
|--|-----------|----------|--------------|-----------------|
|  | Principal | Interest | Provision    | Proposed Budget |
| Part of the Series A Unsecured Debenture Payable |           |          | (000's)      |                 |
| ATAC   | 193       | 771      |              | 964             |
| Johnson Controls Phase 1                         | 149       | 595      | 527          | 1,271           |
| Johnson Controls Phase 2                         | 133       | 532      | 472          | 1,137           |
| Excess Borrowings                                | 155       | 621      |              | 776             |
| Orillia Academic Building                        | 300       | 1,197    |              | 1,497           |
|  | 930       | 3,716    | 948          | 5,645           |
| Part of RBC Orillia Residence & Cafeteria Loan   | 63        | 116      |              | 179             |
|  | 993       | 3,832    | 948          | 5,824           |
|  |           |          |              |                 |

General includes municipal taxes, liability insurance, legal and audit fees, university memberships, bad debts and 8. merchant provider costs.

Certain comparative amounts presented in the 2014/15 Approved Budget have been restated to conform to the 9. 2015/16 Proposed Budget Presentation.